GROWING COTTON IN THE FLINDERS GILBERT REGION

Monsanto appreciates and understands the specific growing conditions of the Flinders Gilbert and is looking to forge a partnership with growers in the region.

As a result, we have revised the terms of the Cotton Choices™ program and are pleased to offer a discounted End Point Royalty (EPR) for Bollgard® 3/Roundup Ready® Flex technology. An EPR per bale after ginning will help you to manage part of your production risks and cash flow.

<table>
<thead>
<tr>
<th>PRODUCT</th>
<th>COTTON CHOICE</th>
<th>PRICE PER BALE†</th>
<th>PAYMENT DUE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bollgard® 3/Roundup Ready® Flex</td>
<td>Cotton Choices 3™: Cotton EPR</td>
<td>$32.50</td>
<td>30 days from the end of the month of invoice^</td>
</tr>
</tbody>
</table>

Notes:
- Prices exclude GST. †Payment date is 30 days after the end of the month of the invoice date (ie. the date on the invoice given to your TSP).
- †Standard 227 kg bale of cotton lint.
- This offer does not apply to Roundup Ready Flex unsprayed cotton refuges over 10% of the Bollgard II area or 5% of the Bollgard 3 area [as per the trait’s RMP requirements], or to sprayed Roundup Ready Flex, as nominated in the planting audit.

Accreditation

All growers must complete a Bollgard 3 accreditation. The Bollgard 3 accreditation is a valuable resource to growers and the wider industry in transitioning to a new Resistance Management Plan (RMP) and to help you get the most from this new technology.

Resistance Management Plan

Bollgard 3 will make growing cotton easier as it allows growers to manage their crop with more flexibility. The addition of a third gene reduces the existing resistance management requirements allowing growers to plant more cotton. It has also allowed the expansion of cotton into areas such as the Flinders Gilbert region.

However, it is vital to maintain the longevity of this insect resistance technology and so all cotton growers must adhere to the Bollgard 3 Northern Resistance Management Plan developed by the Australian cotton industry.

The RMP includes planting within a set window, growing a minimum area of refuge crops such as unsprayed cotton (5% of total cotton area) or unsprayed pigeon peas (2.5% of total cotton area) and trap cropping.
Key dates for Bollgard 3 in the Flinders Gilbert Region

<table>
<thead>
<tr>
<th>TECHNOLOGY COTTON SEED</th>
<th>PLANTING DATES</th>
<th>PLANTING AUDIT DUE DATES</th>
<th>MID SEASON AUDIT DUE DATES</th>
<th>RESISTANCE MANAGEMENT AUDIT DUE DATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bollgard 3</td>
<td>7th January - 18th February, 2018</td>
<td>March 2, 2018</td>
<td>April 23, 2018</td>
<td>June 25, 2018</td>
</tr>
</tbody>
</table>

Notes:
- All audits are conducted by your nominated TSP (Technology Service Provider) who will record all the areas planted with Technology Cotton Seed (together with varieties, field names and associated refuges on all farm units).

Useful Resources

**Bollgard 3 website: bollgard3.com.au**
Includes product guide, technical manual, refuge planning guide and the Northern Resistance Management Plan

**Acres of Opportunity: acresofopportunity.com.au**
Technical and support information for new cotton growers, both dryland and irrigated

**Cotton Seed Distributors: www.csd.net.au**
Cotton variety information

QUESTIONS?

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